

Thank you for your interest in RIAA membership.

To give you an idea of the nature and scope of our activities please review our web site at www.riaa.com. Attached is our membership application form to be completed and returned to us along with payment of an application fee of \$100, and two "retail ready" samples of the recordings you produce and sell for home use under your company's label.

RIAA membership dues are based on relative revenue levels, with larger companies paying higher dues. A flat rate dues structure has been established for smaller companies, enabling them to be active supporters of and participants in RIAA's industry programs. Annual dues for smaller companies range from \$100 per year for a company with \$50,000 or less in annual revenue to \$5,000 per year for a company generating \$5 million to \$15 million in annual revenue, or more if your annual revenue is greater than \$15 million. A membership dues figure is established based on confidential revenue declaration forms submitted annually to the RIAA.

You can submit your application, the signed confidentiality agreement, and two "retail ready" samples, to RIAAmembership@riaa.com attention to "Member Services."

If you are submitting examples of **digital** music product sold by your company in the United States, please attach:

- Digital copies of each recording (.mp3 or .zip file format); and
- Screen shots (.doc or jpeg file format) showing the availability of your recordings for purchase on the website of a legitimate online music retailer (Apple Music, Spotify, etc.).

If you are submitting examples of **physical** music product sold by your company in the United States, please attach:

- Digital files of the sound recordings (.mp3 or .zip file format); and
- Screenshots of the outside packaging for the sound recordings (front and back covers) as offered for purchase.

Please note we will not review your application without payment of the fee, the completed application form, the signed confidentiality agreement, and our receipt of the samples for review.

Upon receipt of the above-mentioned material and upon approval of your application, we will forward to you all pertinent dues information. If you elect to join, your application fee will be credited towards your dues.

We look forward to hearing from you and welcoming your company as a new RIAA member. If you have questions, please do not hesitate to contact us at RIAAmembership@riaa.com.

Kind Regards, Member Services

EXHIBIT I	
 (Name of Company)	

We hereby apply for regular membership in the RECORDING INDUSTRY ASSOCATION OF AMERICA, INC. (RIAA). We certify that we qualify for membership under ARTICLE II, Section 2, of RIAA's By-laws, which states:

"Any person, firm or corporation which has its main office in the United States and is engaged in the production and sale, license, or similar exploitation, under its own label, of sound recordings of performances for home use shall be eligible for membership in the Association. Such eligibility shall not extend to any person or to any firm or corporation which is engaged in, or during the five (5) years prior to its application has engaged in, or which is controlled by any person, firm or corporation which is engaged in, or during five (5) years prior to said application has been engaged in, the unauthorized creation, duplication, sale, importation or other use of sound recordings in violation of state or federal law."

We understand that, as a normal application procedure, a routine inquiry may be made concerning our background and qualifications. We understand that a background check will be conducted by RIAA to verify that we have not engaged in any conduct prejudicial to the investigation. We hereby agree to cooperate with RIAA or its authorized agents in any such investigation. Upon approval of our membership application and the receipt of a dues invoice, we shall remit payment immediately to qualify as a member in good standing.

Signed: _	
Name Printed: _	
Title: _	
Date:	

# **EXHIBIT II**

Company or Division Name:				
Parent Company:				
Address:				
City/State/Zip:				
Phone:				
Fax:				
Email address:				
Chief Executive or Division Head:				
Title:				
Label(s) Owned:				
Label(s) Distributed:				
Branches (Address/Phone):				
Distributing Organization (If Different, Name/Address/Phone):				
Product Available (Number of Titles By Configuration in Current Catalog):				
Singles LPs Cassettes CDs				
Streaming Services (audio, visual content etc)				
Digital Downloads Digital Albums Other				
Date your Company Sold Initial Product (Month/Year):				

#### **EXHIBIT III**

1. Date of Incorporation:	State where Incorporated:		
Names of Incorporators:			
	orporation:		
3. Please furnish like information for each affiliated business entity and subsidiary Corporation as requested in items 1 and 2 above:			

PLEASE **EMAIL** YOUR COMPLETED APPLICATION WITH SAMPLES OF YOUR RECORDINGS AND A COPY OF CURRENT CATALOGS OR LISTS OF AVAILABLE TITLES TO: RIAAmembership@riaa.com "ATTN: Member Services".

\* Please mail your application fee of \$100.00 (with your label/company name) to:

RIAA
Attn: Member Services
1000 F Street, NW
2<sup>nd</sup> Floor
Washington, DC 20004

PHONE: 202-775-0101 FAX: 202-775-7253 WEB: www.riaa.com



# **CONFIDENTIALITY AGREEMENT**

n consideration of identical agreements executed or to be executed by other members of the Recordir				
Industry Association of America, Inc. ("RIAA"), ("Labo	el") hereby agrees that			
rith respect to statistical data submitted to RIAA (or its identified service provider) for purposes of				
ompilation, aggregation and reporting to RIAA or to any third party, Label, its successors, assigns,				
affiliates, subsidiaries, officers, employees and agents, shall not undertake to obtain access, either				
directly or indirectly, to such data submitted by any other RIAA member, whether by request to RIAA (or				
its identified service provider) or otherwise, except pursuant to subpoena or court order issued in				
litigation to which Label is a party and governed by a protective order restricting access to such data to				
Label's attorneys for the purpose of such litigation only.				
All members of RIAA are intended beneficiaries of this agreement, which shall be effective upon				
execution by each member of RIAA.				
Signed:				
Name Printed:				
Title:				
Data				
Date:				

PHONE: 202-775-0101 FAX: 202-775-7253 WEB: www.riaa.com

# **DUES SCHEDULE FOR MEMBER COMPANIES**

Category	Annual Revenue	Dues Amount
I	Sales over \$15 million per year	Dues calculated following submission of confidential Sales and Declaration Form
I-A	Distributed Company- no separate sales declaration	Not Applicable
II	Over \$5 million to \$15 million per year	\$5,000
III	Over \$1 million to \$5 million per year	\$2,500
IV	Over \$750,000 to \$1 million per year	\$1,250
V	Over \$500,000 to \$750,000 per year	\$1,000
VI	Over \$250,000 to \$500,000 per year	\$500
VII	Over \$100,000 to \$250,000 per year	\$300
VIII	Over \$50,000 to \$100,000 per year	\$200
IX	Under \$50,000 per year	\$100